



2017 Gradlink Careers Expo- Company Profiles

Agriculture Victoria:

Almost everything we need in life such as food, clothes and energy starts with primary industries. Victoria is Australia's main producer of mutton, lamb, dairy products and dried vine fruits. Agriculture Victoria offers a range of careers in agriculture, fisheries and the forest industries, supporting our agricultural industries. Some of the positions found within Agriculture Victoria include:

- Animal welfare officer
- Environmental and natural resource officer
- Fishing/aquaculture officer
- Forestry officer
- Horticulturalist
- Inspector
- Livestock, crop, dairy and environment worker
- Researcher
- Veterinarian
- Viticulturalist
- And many more!

AUSTRALIAN DEPT. OF AGRICULTURE AND WATER RESOURCES:

The Department of Agriculture and Water Resources develops and implements policies and programmes to ensure Australia's agriculture, fisheries, food and forestry industries remain competitive, profitable and sustainable.

The Export Meat Program provides inspection, verification and certification services to the export meat industry in Australia.

Services provided include:

- The provision of export certification acceptable to Australia's trading partners
- a scientifically-based inspection system that underpins the production of wholesome meat and meat products
- capacity for ongoing scientific review of the inspection system
- the supply of inspection services and veterinary oversight as required to all establishments registered for export with the Department of Agriculture and Water Resources
- audit activities that verify industry compliance with the Export Control Act 1982 and subordinate orders, including overseas market access requirements and establishments' Approved Arrangements.

AUSTRALIAN LOT FEEDERS ASSOC.:

The Australian Lot Feeders' Association is the peak national body for the feedlot industry in Australia.

Our mission is to lead the industry in a manner that fosters excellence and integrity; improves the feedlot business environment; and ensures its community standing.

AUSTRALIAN MEAT PROCESSORS CORP.:

The Australian Meat Processor Corporation (AMPC) is the rural Research and Development Corporation that supports the red meat processing industry throughout Australia. AMPC's mandate



is to provide research, development and extension (RD&E) services that improve the sustainability and efficiency of the sector. Red meat processor levies are strategically invested in research, development and extension programs that are aligned to targeted marketing initiatives. These programs deliver outcomes and benefits for both the Australian red meat processing industry and the broader Australian community.

AUSTRALIAN PORK LIMITED:

Australian Pork Limited (APL) is a unique rural industry service body for the Australian pork industry. It is a producer-owned company delivering integrated services that enhance the viability of Australia's pig producers. The organisation aims to enhance opportunities for the sustainable growth of the Australian pork industry by delivering integrated marketing, innovation and policy services along the pork industry supply chain. APL pursues opportunities for the industry at both the domestic and international level.

COMMONWEALTH BANK:

The Commonwealth Bank is Australia's leading provider of integrated financial services including retail banking, premium banking, business banking, institutional banking, funds management, superannuation, insurance, investment and sharebroking products and services. The Group is one of the largest listed companies on the Australian Securities Exchange and is included in the Morgan Stanley Capital Global Index.

Regional and Agribusiness Banking, within our Business & Private Banking, provides a comprehensive range of financial services to over 30,000 clients, located in regional and rural Australia. We develop strong relationships with our clients to get a real understanding of their business financial needs, and then implement the best strategies for each clients' unique situation. Commonwealth Bank has been committed to regional communities and agribusiness for more than 90 years.

GRADLINK:

The GradLink Program delivers a service to students and graduates who are looking for work experience or employment opportunities in the Agricultural Industry. The program provides industry information, webinars and networking events to assist students in their preparation to be "job ready". Through the program, Students can access work experience or internship opportunities and graduates are given access to full-time employment opportunities.

DELTA AGRIBUSINESS:

Delta Agribusiness is the leading force in independent rural services and the retail of agricultural inputs in Regional NSW. With a strategic footprint comprising a network of 25 business locations from the Riverina in the south, to the Gwydir Valley in the north, Delta Ag is a dynamic and diverse agribusiness, which employs over 200 people.

Delta Ag is owned and managed by the senior people that work within the business and is highly focused on the quality and culture of our people. At Delta, we know that in a highly competitive market place, it's the people that make the difference. With a culture of providing branches and staff with autonomy and empowerment, staff retention and stability is paramount. At Delta, we enjoy what we do, are passionate about customer service, the profitability of our clients, and the sustainability of agriculture at all levels.



ELDERS:

Australian owned Agribusiness, with over 400 branches throughout rural and regional Australia. Australia's largest traders of livestock.

FORBES VETERINARY CLINIC:

Forbes Veterinary Clinic is a mixed practice, 6.5 vet clinic based in Central West NSW. For producers, we work to provide quality health care and enhance profitability through prevention of disease, treatment of ill stock and ensuring we are hitting production targets. Services we provide include pregnancy testing (cattle, pigs & soon sheep), semen testing (bulls, rams & bucks), herd health programs, synchronization programs, faecal egg counts, and individual and herd medicine. In addition, we run a comprehensive small animal side to the practice performing surgery (including orthopaedics), preventative medicine and treatment of sick pets and wildlife.

FUTURE FARMERS NETWORK:

The Future Farmers Network is Australia's only National network that represents young people working in the agriculture industry. Future Farmers Network covers all aspects of the industry including those who work on farms to remote stations; stock and station agents; commodity traders; and those from banking and industry support roles located in our major cities.

The Future Farmers Network has been operating since 2002 and provides members with access to the latest news, events, scholarships, awards and information from across all aspects of the agricultural sector.

The three key ways Future Farmers Network helps young Australians working in agriculture and agribusiness is through connecting likeminded and passionate people, providing educational and professional development opportunities as well as access to industry leaders. We believe that all our members have an important role to play in Australian agriculture.

FLETCHERS INTERNATIONAL EXPORTS:

Fletcher International Exports is a large privately owned vertical integrated Australian agribusiness. The company has diversified interests across the sector from cropping, wool and lamb production to lamb and mutton and skins processing to global marketing of grains and pulses, wool and cotton and branded meat items to logistics and rail freight intermodal terminal operations.

LANDMARK:

Landmark has been part of rural Australia for 150 years.

A leading agribusiness company, we offer merchandise, fertiliser, farm services, wool, livestock, finance, insurance and real estate. Today, we're Australia's largest distributor of merchandise and fertiliser, with 2000 employees servicing 100000 clients in our national network of around 400 locations.

Thanks to our unrivalled expertise, enduring partnerships with customers, commitment to and from our people, and involvement in local communities, we'll continue to deliver products, services and value to our employees, customers and shareholders for a long time to come

MINTRAC:

MINTRAC develops training and professional development solutions to the Australian meat industry. MINTRAC is an independent national company at the forefront of innovation in skills and training, with strong links to Industry and Registered Training Organisations. Managed by a meat industry Board of Directors, the organisation has well-established industry relationships and is valued by the industry for its expertise in education and training.



MINTRAC seeks to provide highly valued products and services to the Australian Meat Industry in the areas of education and training. MINTRAC prides itself on being innovative and adaptable, anticipating and responding to emerging industry needs and global challenges.

MORT & CO:

Mort & Co are Australia's lot feeding specialists in South East Queensland and Northern New South Wales, producing premium grain-finished cattle.

We manage all areas of our feedlots with precision and care, ensuring premium quality and security across the entire supply chain ranging from procurement of cattle, backgrounding of cattle, backgrounding profit share opportunities with producers to processing for retail and food service customers. Working closely with all key industry stakeholders such as farmers, graziers, transporters and processors, our goal is to ensure superior control for a quality result.

A proudly Queensland brand, Mort & Co was first established in 1843 by Thomas Mort who was widely regarded as a pioneer in the export of frozen beef. Today, Managing Director and ancestor of Thomas, Charlie Mort along with the Mort & Co team are continuing to take South East Queensland beef to the world with our beef brand, The Phoenix Range. The range borrows the strong motif of the phoenix from the Mort family crest – it is a symbol, a family and a brand that is synonymous with superior beef.

MEAT AND LIVESTOCK AUSTRALIA:

Meat & Livestock Australia Limited (MLA) delivers research, development and marketing services to Australia's cattle, sheep and goat producers. MLA has approximately 50,000 livestock producer members who have stakeholder entitlements in the company.

Our vision is to be the recognised leader in delivering world-class research, development and marketing outcomes that benefit Australian cattle, sheep and goat producers. Working in collaboration with the Australian Government and wider red meat industry, our mission is to deliver value to levy payers by investing in initiatives that contribute to producer profitability, sustainability and global competitiveness.

NSW FARMERS:

The NSW Farmers' Association is Australia's largest State farmer organisation representing the interests of its farmer members – ranging from broad acre, livestock, wool and grain producers, to more specialised producers in the horticulture, dairy, poultry meat and eggs, pork, oyster and goat industries.

RIVALEA:

Rivalea is one of Australia's leading integrated agri-food companies. The company operates across a number of sites that include farming, processing & distribution. Rivalea offers not only a range of premium pork products, but also has an extensive range of animal nutrition products for livestock producers, intensive livestock production technology and consultancy services.

PIC AUSTRALIA:

PIC Australia is a part of The Sunpork Group, one of the largest pork producers in Australia. PIC Australia's objective is to continually improve the efficiency of the progeny, produced by sows and boars whose reproductive efficiency is maintained at the highest levels, making us the leading supplier of breeding stock in Australia. Our nucleus herd, located in Grong Grong NSW, is over 2000 sows and employs over 20 people. At our nucleus herd, due to our genetic program, there are technical as well as production aspects, making it a diverse place to work.



SHEEP DATA MANAGEMENT:

Data management services for a more productive and profitable sheep industry:

- Sheep Genetics service provision
- Data management for stud flocks
- Commercial data management
- Software help and support

If you want to improve something... you need to start measuring it! Sheep Data Management aims to help producers identify data relevant to their breeding objective, and assist with the collection and manipulation of the data to make animal selection decisions.

SHEEPMET COUNCIL AUSTRALIA:

The Sheepmeat Council of Australia is the national peak industry body representing and promoting the interest of lamb and sheepmeat producers in Australia. The SCA aims to build the productivity, profitability and sustainability of the Australian sheepmeat industry by representing all producers to industry decision-makers and stakeholders. We work with our industry service providers to ensure the best value for producers' levy investment in R&D, marketing, biosecurity and animal health programs and livestock traceability and residue monitoring. The SCA works with Meat and Livestock Australia to offer a range of opportunities to develop leadership skills and build networks to contribute to the future of the sheepmeat industry.

TEYS AUSTRALUA:

Teys Australia is an equal opportunity employer that goes above and beyond to provide employees with a safe working environment, a positive work-life balance and plenty of opportunities for personal and career growth. As such, Teys Australia is an employer of choice. The Teys family has been involved in the Australian beef industry since 1946, when four Teys Brothers formed a partnership that was involved in wholesaling and retailing meat in South East Queensland. From these humble beginnings, the family has grown its business to become the second largest meat processor and exporter in Australia. Teys family members remain closely involved with the day-to-day operations of the Company and strong family values underpin a reputation that is second to none.

WELLARD RURAL EXPORTS:

Wellard is Australia's largest live cattle exporter. Through its vertically integrated supply chain, Wellard procures sheep and cattle on-farm, produces quality feeds, prepares stock in pre-export quarantine, and transports them throughout the world using the company's advanced [fleet of livestock vessels](#).

Wellard has a large global footprint. It has operations in exporting countries and import destinations on every continent, providing the Company with unparalleled supply opportunities and access to import markets.

The success of our business is underpinned by our strong and dedicated workforce, who are committed to the efficient, sustainable and compassionate production and export of livestock throughout the world. We support our people in reaching their potential by offering a diverse range of career opportunities and professional development.

ZOETIS:

Zoetis is the leading animal health company, dedicated to supporting its customers and their businesses. Building on more than 75 years of experience in animal health, Zoetis discovers, develops, manufactures and markets veterinary vaccines and medicines, complemented by diagnostic products and genetic tests and supported by a range of services.



In 2014, the company generated annual revenue of \$4.8 billion. With approximately 10,000 employees worldwide at the beginning of 2015, Zoetis serves veterinarians, livestock producers and people who raise and care for farm and companion animals with sales of its products in 120 countries.

NAB Agribusiness

Graduate Trainee Program

About Agribusiness

Established in 2000, NAB Agribusiness is the leading financial services provider in Australian Agriculture, working with 1 in 3 farmers from 110 locations throughout Australia. We are dedicated to building strong relationships with our customers and providing individual financial solutions to primary producers ranging from small family farming enterprises to large multinational operations.

About the Program

Working closely with our high performing Agribusiness Bankers and Specialists in regional areas of Australia you will be provided with a 3 month structured learning and development program. The program provides one on one mentoring with a past NAB Agribusiness Graduate and will prepare you to move into a permanent Agribusiness Analyst role within three months.

Application Process

You'll need to complete an online application form as your first step in our screening process.

Selection Criteria

- You must be willing to relocate to one of the [110 NAB Agribusiness Centres across regional Australia](#)
- You must have recently completed, or are in your final undergraduate year of completing a qualification in Agribusiness, Business, Economics or Commerce with a proven passion for Agriculture
- You must have strong attention to detail, excellent communication and analytical skills and be a genuine team player.

Eligibility requirements

To be eligible, you'll need to be:

- An Australian or New Zealand citizen or have Australian Permanent Residency when you apply.
- Be available to attend an interview in one of the following locations



ICMJ

AUSTRALIAN INTERCOLLEGIATE
MEAT JUDGING ASSOCIATION

- Adelaide, Albury, Brisbane, Hobart, Launceston, Melbourne, Perth, Sydney, Toowoomba.

- Be able to work across regional locations

**Please note that working in a regional location refers to your willingness to relocate temporarily or permanently to an Agribusiness Centre location across Australia. Noting that preferences for location will be requested and accommodated wherever possible. An ability to relocate will benefit your career progression within nab Agribusiness, exposing you to different locations, industries and experiences.*

more give, less take

agribusiness

2015 Agribusiness Graduate Traineeship

nab

Agribusiness locations

NT
Darwin, Katherine.

WA
Albany, Bunbury, Corrigin, Esperance, Geraldton, Kojonup, Kununurra, Narrogin, Northam, Perth, Wagin.

SA
Adelaide, Clare, Gawler, Jamestown, Kadina, Mt Gambier, Murray Bridge, Naracoorte, Nuriootpa, Port Lincoln, Renmark, Strathalbyn.

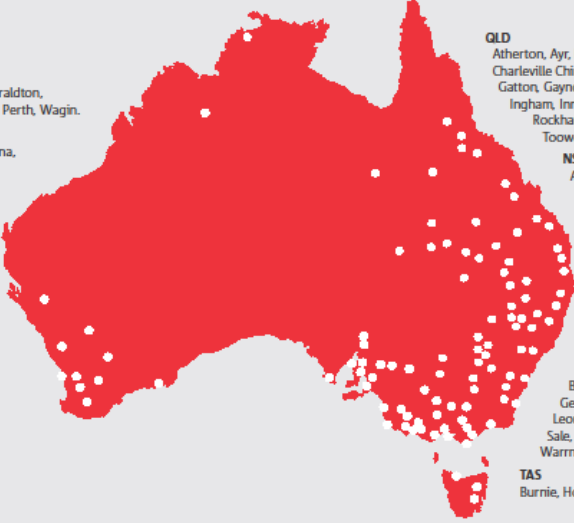
QLD
Atherton, Ayr, Beaudesert, Brisbane, Bundaberg, Charleville, Chinchilla, Cloncurry, Dalby, Emerald, Gattoon, Gayndah, Goondiwindi, Gympie, Hughenden, Ingham, Innisfail, Kingaroy, Longreach, Mackay, Rockhampton, Roma, Stanthorpe, St George, Toowoomba, Townsville, Warwick.

NSW
Albury, Armidale, Bega, Cooma, Cowra, Deniliquin, Dubbo, East Maitland, Forbes, Goulburn, Grafton, Griffith, Gunnedah, Inverell, Lismore, Mudgee, Moree, Narrabri, Nowra, Orange, Penrith, Singleton, Sydney, Tamworth, Taree, Wagga Wagga, Yass.

ACT
Canberra

VIC
Alexandra, Ararat, Bairnsdale, Ballarat, Bendigo, Colac, Echuca, Geelong, Hamilton, Hastings, Horsham, Leongatha, Melbourne, Mildura, Monbulk, Sale, Shepparton, Swan Hill, Wangaratta, Warrambool, Warragul.

TAS
Burnie, Hobart, Launceston.



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Get in touch...

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Or head to our internet page...

<http://www.nab.com.au/about-us/careers/trainee-programs/agribusiness-traineeships>